

Earn \$300 a Day Mowing Lawns: A Complete Beginner's Guide to the Lawn Mowing Business, James T Adams, Crane Creek Press, 2012, 0988609908, 9780988609907, . Jim ran a profitable lawn mowing business for over twenty years. When he went into business with his son in 1983, there was no book, so they learned everything the hard way, through experience. After retiring in 2005, Jim wrote a guide that cuts right to the heart of the mowing business, showing you how to find customers and keep them happy, and how to operate efficiently, so you'll maximize your profits. As Jim learned, trial and error is slow and very expensive. Early on, they made the same mistakes over and over, spending whole seasons using wrong machines, pursuing wrong goals. You can follow ideas that wreck your profits, and don't even realize you're doing it! The business limps along, earning little or nothing and soon disappears. Every year, Americans spend more than \$100 billion on lawn care. Jim learned to steer a healthy chunk of that money in his direction, and wants to teach you to do the same, opening the door to a lifetime of security and independence. The book is based on the combined experience of Jim and his son, a total of nearly fifty years of full-time mowing. No fantasy, no pie in the sky: Just a sharp focus on the facts and the vital questions, putting you years ahead of your competitors. No wasted time or money. The book includes a Quick Start Guide, so you'll earn maximum profits, starting on the first day...

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